

Klaipėda is revving up for automotive.

- Easy entry** into an unsaturated **automotive market**
- Low attrition** rate of high-quality **professionals**
- Strategy** city strategy with a focus on **advanced manufacturing**

advantageous

One of the most advantageous locations for **global manufacturing** among 47 countries in Europe, the Americas and Asia Pacific. Manufacturing Risk Index by Cushman & Wakefield, 2021

#3

in the EU for **bachelor's graduates** in science, math, computing, engineering, manufacturing, and construction. Eurostat, 2019

#2

globally for **digital/technological skills availability**. IMD World Competitiveness Yearbook, 2022

40%

of engineering students **choose mechanical engineering and electronics** study programs. Lithuanian Statistics, Invest Lithuania analysis, 2020

8%

employee attrition rate in the international manufacturing. Buro, HR agency, 2019

KLAIPĖDA FREE ECONOMIC ZONE

The first and the most successful FEZ in the Baltics, where manufacturing goes hand in hand with innovation and sustainability.

- 45+ investors**, 18+ EUR total turnover. FEZ data, 2021
- Awarded for **quick launch**, sustainability, innovation, impact on the economy. ID, Intelligence, 2020
- Strong reputation** among local residents. Civitta survey, 2021
- Increasingly focusing on **companies with R&D operations**
- Smart zone** - 5G, IoT networks, smart sensors, counters and much more

FAST LAUNCH

- 3 days** premises for rent from FEZ and partners
- 3 months** FlexStart facility - production and office spaces **easily customizable** for unique tenant's needs
- 6 months** **site lease** with building permits with pre-designed building options
- 12 months** **developing** a custom solution

TAX FREE ZONE

Corporate Tax *Conditions apply **0%** **7.5%**

Real Estate Tax **0%**

SPECIALIZATION

Key operations and products in automotive:

- R&D
- D.C. contactors
- Battery disconnecting switches
- Product [electric bus] development and design
- Vehicle component testing and EU certifications
- Electric wiring system development and assembly

“As electric city transport developers, we declared war on outdated diesel technology. Thanks to excellent strategic positions, Klaipėda helps us to achieve desired victories. Smart Klaipėda University students, supportive business and academic communities inspire us to make bold decisions. By adding excellent Klaipėda Free Economic Zone infrastructure and valuable tax incentives, we become more competitive than elsewhere.”

ALVYDAS NAUJĖKAS
CEO at Dancer bus

BUSINESSES IN KLAIPĖDA

These leading automotive companies are in Klaipėda.

- MALMAR
- Albright International
- W
- BE-GE Be-Ge Baltic UAB
- DANCER

Klaipėda gives you room to grow.

TALENT POOL

- Klaipėda's education programs are renowned for their variety and scope. So whatever your business, from engineering to IT, Klaipėda has the talent to help you grow.**
- 01** 2nd youngest population in Lithuania. **47% of the population** is younger than 40 years old. Lithuanian Department of Statistics, 2020
- 02** 12 **educational institutions** with more than **10 000 students**
- 03** **250+ study programs** flexible, adaptive, Investor's Spotlight-awarded
- 04** Part of **EU-CONEBUS** with more than **71 thousand students**, **8.000 researchers** and almost **1.000 study programs**

PORT OF KLAIPĖDA

Manufacturing, logistics, ship building, ship repair and other industries all benefit from the port's deep-water, ice-free services 24/7/365.

- leading** EU port in Baltic Sea in handling. Klaipėda Port, 2022
- flexible** loading **tariffs and port taxes**
- 33** specialised **terminals**
- capacity** **200,000 DWT** dry-cargo vessels **170,000 DWT** tankers **19,500 TEU** container carriers
- MSC** **direct entry** for MSC maritime services.
- 15.5** meters depth of the **entrance channel** and **15.0 m** depth of the inner channel

DEVELOPMENT PLAN

Klaipėda city development plan meets the needs of your business growth.

- Klaipėda Free Economic Zone **constantly offers new sites** that can accommodate your needs for growth. For more information visit the FEZ website.
- Expansion plans include the **dredging of port waters to a depth of 17 m** and increasing the traffic capacity of the port access road and railways.

WE CARE FOR OUR BUSINESSES

The Lithuanian manufacturing sector proved particularly adaptive and resilient.

- growth** In November 2021 it reported the highest monthly year-on-year growth for industrial production in the Eurozone. Eurostat figures released on January 12, 2022
- measures** A robust performance was made possible thanks to the swift financial and safety measures that were put in place by the Lithuanian government, the adaptivity of local SMEs, and the emergence of a trend for the supply chain nearshoring. Manufacturing Sector Report 2022. Invest Lithuania
- 59%** of companies experienced no or minimal reduction in revenues in 2020 due to COVID-19. Manufacturing Sector Report 2022. Invest Lithuania

Klaipėda is the place to make businesses go global.

INCENTIVES

Klaipėda offers a variety of incentives for your business.

- Green Corridor** Green Corridor for **large-scale investors** in Klaipėda. Businesses that invest at least **€1,000,000** and create at least **10 jobs** in Klaipėda get construction **permits 50% faster plus cuts red tape reduction**.
- Rental reimbursement** The municipality of Klaipėda offers up to **€1,800 per employee** for newly established or expanding service centers and ICT companies in Klaipėda that create and maintain at least **6 jobs** for 2,5 years.
- For talent** **Highly qualified specialists** that come from abroad or other Lithuanian cities and work under an employment contract for at least 1 year are entitled to get **€2,000 for housing rent compensation** (per application), **€400 for Lithuanian courses** (per application) and **assistance with integration** for the whole family.

A city that invites you to find the right WORK-LIFE balance.

WORK LIFE BALANCE

Klaipėdians have a luxury unlike any other – nature is always at hand. The beach and the forest are a short distance away. In Klaipėda, you're living through a workation that never ends – it's where work and vacations mix forever.

- 01** 3rd city for **quality of life** in Lithuania. Municipal Welfare Index, 2021
- 02** **top region** in Lithuania in terms of welfare, education, social security, and viable economy. Municipal Welfare Index, 2019
- 03** **natural heritage** 14km of beaches, UNESCO protected natural heritage (Curonian Spit), endless walking paths in many forests around the city, water sports and much more to make every day feel special
- 04** **1/3 covered in nature** one third of Klaipėda's territory is covered by trees, parks, and forests. Spending just 20 minutes in nature can significantly lower stress hormone levels. Frontiers in Psychology, 2019

Lithuania is already a top destination for your business needs.

BUSINESS SERVICES

An easy entry location that connects East and West.

- #6** in OECD for **tax competitiveness**. Tax Foundation, 2021
- 1 day** to **register a business** using an e-signature
- 19th** out of 162 countries evaluated by **Economic Freedom of the World**. The Human Freedom Index, 2021
- 6th** at **Global Cybersecurity Index**. National Cyber Security Index, 2020

- 100%** coverage of **4G** broadband. European Commission, Digital Economy and Society Index, 2021
- #4** in the world for **entrepreneurship**. IMD World Competitiveness Yearbook, 2020
- top10** Lithuania aims to become one of the EU's top 10 performers, measured by indicators such as the Sustainable society index, the e-Government index and Business R&D. Lithuania 2030 national strategy.
- #2** globally for **digital/technological skills availability**. IMD World Competitiveness Yearbook, 2022

GOVERNMENT SUPPORT

Investment projects get government support.

- EU support** You might qualify for EU funds. Use the **tool** to find the relevant funds for your field of operation or reach out to **virginija@klaipeda.lt**
- National Green Corridor** The Green Corridor Package for **large-scale investment projects** - cuts red tape and offers **0% corporate income tax** for up to 20 years for businesses that create at least 150 new full-time jobs in manufacturing, data processing, or internet server hosting services and that invest at least €20 million CAPEX.

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